



SOPHIA LS

Capability Statement

Sophia LS provides outsourced EU office support for international companies that need European operational, commercial and coordination capacity before hiring locally or building their own structure.

WHO WE SUPPORT

We support companies with European opportunities, customers, suppliers, distributors or partners — but no local team to manage the work consistently.

We work primarily with Agri-food and Healthcare companies, including exporters, importers, distributors, producers and SMEs managing European activity from abroad.

CORE CAPABILITIES

EU Operations Support

Daily coordination across customers, suppliers, orders, documentation, logistics and reporting.

Outcome: clearer follow-up, better visibility and more consistent European coordination.

Commercial Representation

Structured market contact, importer and distributor mapping, buyer outreach, meeting coordination and commercial follow-up.

Outcome: stronger continuity with European contacts and more disciplined commercial follow-up.

Market & Regulatory Readiness

Practical orientation on feasibility, documentation, buyer expectations and market-readiness.

Outcome: a clearer view of market requirements, documentation gaps and readiness before commercial activation.



HOW WE WORK

A structured model to support European operations

01 Understand the coordination need

We review European activity, current contacts, operational gaps, commercial priorities and internal capacity.

02 Define scope and priorities

We agree on the type of support required, key tasks, communication flow, review rhythm and expected deliverables.

03 Execute and manage follow-up

We support daily coordination, follow-ups, documentation flow, commercial communication and operational visibility according to the agreed scope.

04 Review, adjust and scale

As European activity evolves, the support model can be reviewed, adjusted or expanded to match workload and internal structure.

WHEN SOPHIA LS CAN HELP

Before hiring locally

You want to develop Europe, need a European coordination point, or want to validate workload before committing to local hiring.

During European growth

Your leadership or commercial team is managing European opportunities alongside many other priorities, and follow-up, documentation, logistics, payments or orders require better coordination.

After internal hiring

You hired internally but still need process support, continuity oversight, structured handover, clearer reporting or follow-up discipline.

NEXT STEP:

Discuss your EU support model.

If your company has European opportunities, customers, suppliers or partners but no local team to manage the work consistently, Sophia LS can help define the right support scope.